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## Diamonds in the Rough

By Ramsin Khaci

Details can often be the difference between a satisfied customer and an unsatisfied one. For that reason, it's important to be as aware as possible of new and innovative products in the market that could help to set your operation apart from the competition. Here are just some of the products that have recently caught my attention.

### The Perfect Shower Pan



I've never been fond of using rubber liner systems for creating a tiled shower pan. Most of these systems are built incorrectly and that can result in leaks and mould build-up. [Redi Pan](#) builds a prefabricated shower pan that is rigid, one piece and pre-sloped. What makes this pan different is that you can tile directly onto it. This allows you to create that custom tiled look with a perfect consistent slope that is leak proof and mould free.

### Remote Locks

Schlage's newest version of their keypad lock, [LiNK](#), uses z-wave technology to provide secure remote access of the lock from your computer, PDA or cell phone. Programmable temporary pass codes provide access to a service tech or even allow you to receive a text message when a family member enters their code. Because Schlage uses the z-wave chip, customers have the ability to pair this product with any other z-wave enabled products and can start building their ultimate wireless home control system. Z-wave is a communication platform that is being adopted by companies so that their products can communicate with other manufacturers' products to provide a simple means of creating an automated home.



### Medicine Cabinets Don't Do That, Do They?



Medicine cabinets are a great use of space. Unfortunately, they also look generic and lack innovation and convenience. [Robern](#) has brought the medicine cabinet into the 21st century, offering a wide variety of design styles and functional features. The simple design of the exterior opens up possibilities for customization, and inside each cabinet the features are endless: cold storage, mirror foggers, night lights, outlets, magnifying mirrors and more.

### Radiant Heating Gets Smart

Floor warming is now an affordable indulgence for many people, and now that the number of installations has increased, so has the scrutiny. Some of the problems in the past have been limits on the size of mats that can be used (resulting in multiple heating zones in large areas), controlling those zones collectively and having to use different thermostats for different voltage systems. The [SOLO](#) Programmable Thermostat is Nuheat's latest and most advanced floor heating thermostat. It's a revolutionary dual-voltage all-in-one thermostat with unique features including network capability (so you can link multiple SOLO's together and centralize control), floor temperature sensing and ambient air temperature sensing, built-in class-A ground fault circuit interrupter and the future compatibility of adding exterior temperature and humidity sensors.



### Tuck Away the Dryer Vent

One of my pet peeves has always been the fact that the

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